

GRUPO LA ROCA



Rate Sheet · 2026 / 2027



CIUDAD QUESADA · COSTA RICA

AN INTRODUCTION

Who We Are

Grupo La Roca is a Costa Rican family-owned company dedicated to delivering authentic experiences that blend nature, comfort, and hospitality.

Since 2018, we have built a complete portfolio that includes accommodation, dining, and adventure throughout the Arenal destination. We are known for our warm, personalized service and our strong commitment to quality and to the natural environment that surrounds us.

OUR PORTFOLIO

01	Arenal Roca Lodge & Bungalows	Lodge rooms and wooden bungalows minutes from La Fortuna.
02	Palo Alto Glamping	Design-led glamping suites in a private, intimate setting near Arenal.
03	La Roca Canyoning	An adventure canyoning experience set in pristine rainforest.
04	Restaurante La Roca Bistró	Costa Rican and international cuisine in a welcoming atmosphere.
05	Picnic by La Roca	Curated outdoor dining experiences in nature.

*“A genuine experience at the foot of the volcano,
where warm service meets a privileged natural setting.”*

PROPERTY TWO

Palo Alto Glamping

LUXURY · NATURE · EXCLUSIVE EXPERIENCE

A hidden gem near Ciudad Quesada. An exclusive retreat that combines proximity to the destination's main attractions with a more intimate, relaxed setting away from the crowds.

Palo Alto Glamping redefines the hospitality experience by combining design, comfort, and nature in an environment thoughtfully integrated with the landscape. Its glamping suites, spacious and elegantly designed, offer privacy and a deep connection with the surroundings, complemented by open-air spaces and amenities focused on wellness and relaxation.

Located in Ciudad Quesada, San Carlos, about 45 minutes from La Fortuna, the property offers a quiet, private environment ideal for guests seeking a more authentic and relaxed experience.

NEARBY · CIUDAD QUESADA

Ciudad Quesada	5–10 min
Juan Castro Blanco N.P.	20–25 min
Laguna Hule	25–35 min
Aguas Zarcas	35–45 min
Toro Amarillo Waterfalls	1 h – 1 h 15

ARENAL · SHORT DRIVE

Arenal Volcano N.P.	45–55 min
La Fortuna Waterfall	50–60 min
Hanging Bridges	50–60 min
Lake Arenal	50–60 min

FACILITIES & SERVICES

RESTAURANT	BAR	SPA	INFINITY POOL	GYM
TRAILS	FIREPIT	MEETING ROOM	WIFI	TOUR DESK

ACCOMMODATION

Suite Types

Palo Alto Glamping

Glamping Suite

3 Suites · 75 m² · 2 Queen beds

Spacious and comfortable, designed for guests who want an accessible glamping experience without sacrificing comfort. Ideal for families or small groups, with functional spaces and a private terrace.

AMENITIES

Private terrace with outdoor furniture · Garden view · Air conditioning · Minibar · Bathrobes · Private outdoor-concept bathroom

Premium Glamping Suite

6 Suites · 75 m² · 1 King bed

Designed for a more intimate and exclusive experience, ideal for couples. Blends elegance and nature with a welcoming private terrace and details that elevate rest, privacy, and well-being.

AMENITIES

Private terrace with outdoor furniture · Garden view · Air conditioning · Minibar · Bathrobes · Private outdoor-concept bathroom

Master Glamping Suite

1 Suite · 75 m² · 1 King bed · Private jacuzzi

The most sophisticated option on the property. Designed for a superior experience, it blends luxury, nature, and wellness in an intimate setting, ideal for total relaxation and disconnection.

AMENITIES

Private terrace · Private jacuzzi · Garden view · Air conditioning · Minibar · Bathrobes · Private outdoor-concept bathroom

IN-SUITE · ALL CATEGORIES

PRIVATE TERRACE	GARDEN VIEW	A/C	MINIBAR	BATHROBES	OUTDOOR BATH
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ON PROPERTY

Experiences

Palo Alto Glamping

Spa & Wellness

RELAXATION · RECONNECTION · SENSORY EXPERIENCE

Designed as a wellness space in harmony with nature, ideal for complementing the glamping experience with moments of relaxation and personal care.

Services Relaxing massages · Body treatments · Personalized wellness experiences

Ideal for Couples · Romantic experiences · Wellness programs · Small groups

Restaurant & Bar

FLAVORS · ATMOSPHERE · EXPERIENCE

A gastronomic concept rooted in the fusion of Costa Rican and international cuisine, blending local flavors with contemporary techniques and presentations.

Services Breakfast through dinner · Curated cocktails & beverages · Costa Rican & international fusion

Ideal for Romantic dinners · Small groups · Social moments

Meeting Room & Events

PRIVACY · CONNECTIVITY · NATURAL SETTING

A functional, comfortable space within a natural setting, ideal for corporate groups and private meetings of up to 12 people that want to step outside the conventional.

Services Interactive display · High-speed WiFi · Coffee break area · Private, quiet setting

Ideal for Executive meetings · Strategic sessions · Small corporate groups

TARIFF

Rates 2026 / 2027

Palo Alto Glamping

LOW SEASON *Apr 6 – Dec 13, 2026 · Mar 29 – Dec 12, 2027*

ROOM TYPE	RACK	NET
Glamping Suite	\$270.00	\$216.00
Premium Glamping Suite	\$325.00	\$260.00
Master Glamping Suite	\$380.00	\$304.00

Rates include breakfast and taxes · Commissionable to agencies at 20%

HIGH SEASON *Jan 11 – Mar 21, 2027*

ROOM TYPE	RACK	NET
Glamping Suite	\$300.00	\$240.00
Premium Glamping Suite	\$360.00	\$288.00
Master Glamping Suite	\$420.00	\$336.00

Rates include breakfast and taxes · Commissionable to agencies at 20%

PEAK SEASON *Dec 14, 2026 – Jan 10, 2027 · Holy Week: Mar 22 – 28, 2027*

ROOM TYPE	RACK	NET
Glamping Suite	\$345.00	\$276.00
Premium Glamping Suite	\$415.00	\$332.00
Master Glamping Suite	\$480.00	\$384.00

Rates include breakfast and taxes · Commissionable to agencies at 20%

RESERVATIONS

Policies

Palo Alto Glamping

CONDITIONS

Additional person	\$75 per night (taxes included)
Included	Breakfast, taxes, and welcome cocktail

CANCELLATION

More than 30 days prior	No penalty
Between 15 and 29 days prior	50% penalty
Between 0 and 14 days prior	100% penalty

GROUPS

From 6 rooms	Considered a group booking
From 8 rooms	Complimentary (CPL) for guide and driver, except during high season and holiday dates

SPECIAL DATES

December 24, 2026	Mandatory dinner \$85 per person (taxes included)
December 31, 2026	Mandatory dinner \$85 per person (taxes included)

GET IN TOUCH

Contacts

RESERVATIONS

PALO ALTO GLAMPING

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FRONT DESK

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ADMINISTRATION & MANAGEMENT

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ADMINISTRATION

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SALES & MARKETING

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ACCOUNTING

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FORMS OF PAYMENT

Payment & Billing

SINPE MÓVIL

8343-5818

BANK TRANSFER · BAC

BUSINESS NAME

3 101 765409 S.A.

TAX ID · CÉDULA JURÍDICA

3 101 765409

COLONES · ACCOUNT

949125850

IBAN CR84 0102 0000 9491 2585 02

US DOLLARS · ACCOUNT

949125843

IBAN CR23 0102 0000 9491 2584 36

BILLING INFORMATION

Tax ID · Cédula Jurídica

3 101 765409

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Thank you for choosing La Roca.

Ciudad Quesada · Costa Rica